

HBUHSD Liberates Itself from Backup Exec with Infrascale's Simple Product and Pricing

PROFILE

The Huntington Beach High School District employs 500 teachers to provide learning opportunities for over 16,000 students across 5 high schools.

CHALLENGES

Huntington Beach Union High School District was frustrated by the cost and complexity of their backup solution. Each addition in capacity brought additional license fees. The district started to seek a new backup solution.

SOLUTION

HBSD's uses Infrascale Cloud Connected Appliance, which includes their cloud backup, recovery, and archiving software

Background

Like many Backup Exec customers, Huntington Beach Union High School District (HBUHSD) was frustrated—both by licensing costs and the complexity of their backup solution. Adding to their frustration was the fact that they never felt confident that their expensive, hard to use, backup solution was protecting their most mission critical information adequately.

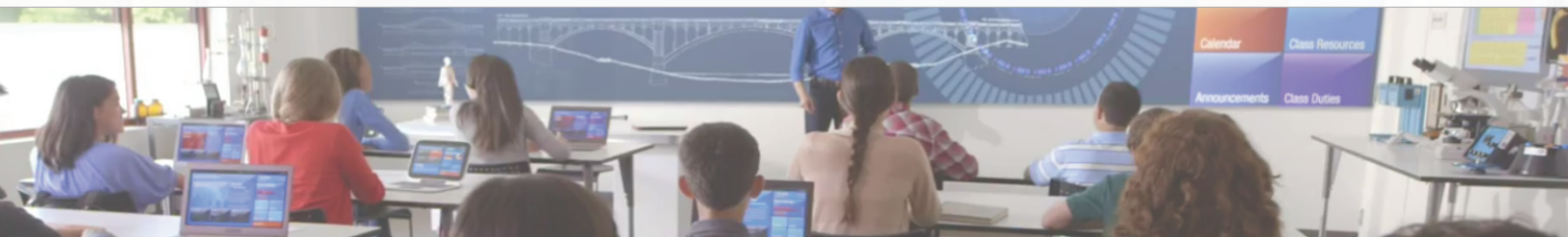
They sought a new backup solution that didn't charge additional licensing fees each time they had to expand capacity or equipment. But they also needed to be able to protect all their physical servers and virtual machines, plus critical applications across their network. And, as a budget-conscious school district, overall price is always a major factor in decisions.

Customer Recommendation Eliminates Risk

In August 2012, members of HBUHSD's IT staff attended a southern California regional meeting of the California Educational Technology Professionals Association (CETPA). During this event, HBUHSD listened to a presentation given by one of Infrascale's customers, Long Beach Unified School District.

During the presentation, Long Beach provided a detailed picture of the challenges this large California school district faced when they decided to go with the Infrascale solution. HBUHSD saw a lot of similarities in the challenges they were currently facing and talked extensively with this Infrascale customer while at the event.

"While researching backup solutions, it was incredibly valuable to have the opportunity to hear first hand from a current Infrascale customer about their positive experience with Infrascale," said Patrick Gittisriboongul, Director of Educational Technology and Information Systems, HBUHSD. "As a southern California school district like us, Long Beach had gone through many of the same challenges we were facing when trying to protect data. Attending the CETPA luncheon was a great opportunity for us to hear details of what the transition from Backup Exec to Infrascale was like."



RESULTS

HBUHSD completed their analysis and purchased an Infrascale backup appliance and installed it. A second appliance was purchased for a different location. Huntington Beach Unified found that the Infrascale solution is very easy to use and very cost effective.



“Licensing costs were a nightmare. It was an absolute requirement for our next backup system to have unlimited licensing included.”

Patrick Gittisriboongul
 Director of Educational Technology
 and Information Systems,
 Huntington Beach Union High School District

Requirements

- Unlimited licensing with the flexibility to meet the growing demands of their expanding network of sites
- Affordable data protection for both virtual and physical servers, as well as mission critical applications
- Replication options to meet their disaster recovery needs
- Scalability to protect their investment

Unlimited Software Licensing

A major requirement for HBUHSD was unlimited licensing, where they would only pay for their total backup capacity, and could set up backup agents on as many servers (both virtual and physical) as needed. Knowing that their data storage needs would grow in the future, they needed a flexible data protection solution that would allow them to expand as their network grew.

Mission Critical Data

Like many organizations, HBUHSD's human resources data is mission critical. They were also looking for a solution that would protect all their critical applications. HBUHSD initially purchased an Infrascale backup appliance and installed it at their Adult School. A few months later, they purchased a second appliance for a second location, and are now running active-to-active replication between the two sites for disaster recovery purposes.

HBUHSD purchased their Infrascale backup appliances through Sehi Computer Products, a value added reseller (VAR), in southern California.

Long Term Scalability

In addition to the unlimited licensing that protects HBUHSD from increasing costs, the Infrascale solution is scalable. As the school district's needs grow, they can swap out hard drives within the backup appliance for larger drives.

Easy to Use

One additional benefit HBUHSD experienced after buying the Infrascale data protection solution is how much easier the interface is to use, and the broad set of features available.

“With Infrascale, anyone in my department can log in and take a look at the network. The GUI is intuitive and easy to use.”

Patrick Gittisriboongul
 Director of Educational Technology and Information Systems,
 Huntington Beach Union High School District